



## Vital Capital Fund - Preliminary Investment Screening Form

### **Introduction**

The purpose of this document is to allow Vital Capital's (Vital) investment team to assess the apparent fit of a proposed investment project with Vital's investment policy.

The questions in this document should be answered as completely, thoroughly and clearly as possible, in order to provide Vital's investment team with sufficient basis for an initial evaluation of the proposed investment project.

Before filling out the form we encourage applicants to review Vital Capital's "[Investment Policy and Criteria](#)".

The completed form should be returned to the relevant Vital representative to whom questions may be addressed to. Applications must be submitted in English.

### **Application**

Date of submittal:

[Click here to enter text.](#)

Full name (of the person completing the form):

[Click here to enter text.](#)

Contact information of the applicant:

Office Tel: [Click here to enter text.](#)

Cellular Tel: [Click here to enter text.](#)

Email: [Click here to enter text.](#)

Business/company details:

Location: [Click here to enter text.](#)

Office Address: [Click here to enter text.:](#)

Website: [Click here to enter text.](#)

Are you a (please tick the applicable):

Direct representative of the venture

Broker

Intermediary

Other [Click here to enter text.](#)

If ticked "Broker"/"Intermediary"/"Other":

Has the promoter of the venture approved the content of this application?

YES

NO



## General Questions

1. **Overview:**
  - a. What is the name of the project?  
Click here to enter text.
  - b. Please briefly describe the proposed business.  
Click here to enter text.
  - c. Please submit a written, updated, and detailed business plan (in PDF/WORD format).
2. **Geographic focus:** Where is the proposed investment located exactly?  
Click here to enter text.
3. **Industry focus:** What is the industry focus of the proposed investment?  
Click here to enter text.
4. **Life stage:** What life-stage is the investment target in as a business venture (e.g. start-up/greenfield, established-growth, turnaround etc.)?  
Click here to enter text.

## Business & Financial Performance

5. **Investment thesis:**
  - a. Please explain why you believe this investment will be profitable.  
Click here to enter text.
  - b. Please submit updated detailed financial projections (a business/financial model, for a minimal period of 5 years, in XL format).
  - c. Investment size: What is the overall investment amount required?  
Click here to enter text.
  - d. How much of that is to be invested in equity and how much in debt?  
Click here to enter text.
  - e. How much of the equity capital is Vital asked to invest?  
Click here to enter text.
  - f. How much has been invested in the business so far (in cash or cash-equivalents, e.g. equipment etc.) – pls provide detailed breakdown  
Click here to enter text.
6. **Resulting Position:**
  - a. What is the equity stake offered to Vital in exchange for its investment?  
Click here to enter text.
  - b. Who will the other shareholders be, and in what proportion?  
Click here to enter text.
7. **Expected financial returns:**
  - a. What is the expected project IRR in years 5, 6, 7?  
Click here to enter text.
  - b. What is the expected EQUITY IRR in years 5, 6, 7?  
Click here to enter text.
  - c. Please provide any relevant financial analysis to substantiate this.



## Operational Capabilities

8. **Current operation:** What type and scope of current operations does the business have in place at present?  
Click here to enter text.
9. **Management:** Who are the individuals who will be involved in the management of the proposed business?  
Click here to enter text.
10. **Qualifications:** What are the relevant professional qualifications of each of these persons? please submit a recent CV of each person  
Click here to enter text.

## Impact Rational

It is Vital Capital's policy to invest in companies that improve the well-being of local communities and generate tangible development impact.

11. **Impact Potential:** Please explain why you believe this investment will generate substantial sustainable positive impact for the local society and/or environment in question, and include specific impact targets or results if available:  
Click here to enter text.
12. **Essentiality:** Please explain the necessity of this investment in respect to the local need, alternatives and affordability of the suggested solution:  
Click here to enter text.
13. **Locality:** Please elaborate the extent to which local employees will be used and whether an extensive training program is part of the business plan:  
Click here to enter text.
14. **Beneficiaries:** Please indicate which segments of population will benefit from the service/product (income level) and address the scale of beneficiaries (local community or nationwide reach). In case actual number of beneficiaries is available, please indicate it:  
Click here to enter text.

## Environmental, Social and Governance (ESG) Performance

It is Vital Capital's policy to measure investment against the IFC's Exclusion List, the applicable S&E national laws and Vital's Performance Standards.

15. **S&E exclusion list:** Vital aspires to incorporate the IFC's Performance Standards as part of the guiding framework for S&E evaluation. Accordingly, the fund will not finance any of the activities found on IFC's Exclusion List.
  - a. Do any of the activities included in the proposed investment fall within those listed on the IFC's Exclusion List? Choose an item. If yes, please provide details:  
Click here to enter text.
16. **Applicable legislation:**
  - a. Has the company identified the applicable legislation (laws and regulations, including international treaties) that pertain to social and environmental matters which are relevant to the proposed investment? Choose an item.  
If yes, please provide details:  
Click here to enter text.
  - b. Was an EIA conducted? (Please submit if available)  
Click here to enter text.
17. **Vital's Performance Standards:**
  - a. Does the company expect to have a management system in place to identify the environmental and social impacts, risks and opportunities of its operations?  
Click here to enter text.
  - b. Does the company expect to comply with national laws regarding employees' rights and employment conditions?



[Click here to enter text.](#)

- c. Is there any expected significant pollution generation (air, water or land) as a result of the proposed investment operation?

[Click here to enter text.](#)

- d. What (if any) health and/or safety risks does the proposed investment create to the local community?

[Click here to enter text.](#)

- e. Is there physical or economic resettlement involved in the proposed investment?

[Click here to enter text.](#)

- f. What (if any) adverse impact is the proposed investment expected to have on biodiversity?

[Click here to enter text.](#)

- g. Is it likely that Indigenous Peoples (IPs) and/or cultural heritage will be adversely affected as a result of the proposed project's operations?

[Click here to enter text.](#)